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× COMPANY OVERVIEW

ABOUT US

Kuuhubb is a publicly listed mobile game development and publishing company, targeting the female audience with bespoke mobile experiences.

MISSION

VISION

Become a top player in the highly scalable space of women's mobile gaming.

Kuuhubb creates games and apps that will have our female audience relax, express and entertain themselves every day.

Through our games and partnerships with select developers, we explore new lifestyle trends that can be converted into games and apps which will bring value to our user community and shareholders.

QUICK FACTS









X WHY KUUHUBB FOCUSES ON FEMALE LIFESTYLE GAMES & APPS

- * There is a shortage of apps and games that are appealing to the female audience.
- Mobile games are almost equally appealing to men and women.
 52% of men and 48% of women play mobile games.
- * Women are more open to completing their first mobile purchase.
- * Female audiences **cost less to acquire**.



× CORPORATE HISTORY



× OUR GROWTH STRATEGY

DEVELOP



BASE

REPEAT

KUUHUBB PORTFOLIO

Recolor Recolor by Numbers Incolour My Hospital Dance Talent Tiles & Tales Neybers



× RECOLOR LIVE COLORING APP

About

The highest quality coloring app in the world with +3000 unique images.

The largest and most active in-app coloring community with over 10 million images posted.

Demographics

Approx. 85% female and 15% male. The majority of the users are between 18-45 years old.

Special features

You can upload and color your own pictures. Unique filters and effects to finetune your colorings. World class brand collaborations.



X RECOLOR EXAMPLES OF BRAND CAMPAIGNS

Brands have recognized the value of brand campaigns that we feature to our users. Average active engagement with branded content (i.e. coloring time) of custom illustrations is **11 minutes.**



RESULTS 60.7M BANNER IMPRESSIONS **3.3M** UNIQUE BANNER **IMPRESSIONS** 383,000 CLICKS 356,700 COLORING TASKS **11min** AVERAGE COLORING TIME 104,300 SHARES IN RECOLOR APP Source: Recolor App metrics. One month campaign average results.

BRAND CAMPAIGN

× RECOLOR BY NUMBERS

SOFT NUMBER COLORING APP, SOFT LAUNCH LAUNCH Q1 2019

About

The latest trend of coloring, color by numbers is a quick way of being creative by choosing a number and matching the color.

Unique "loop coloring" based on proven Recolor content instead of pixels.

Demographics

Based on the existing apps on the market 25% of users of similar apps are men.

It appeals to a younger audience. On average approximately 40% of users are under 25 years old

Market potential

Competitors like Unicorn and Colorfy number coloring apps are making approximately 3M USD per month each.



× INCOLOUR

SOFT COLORING APP LAUNCH Q2 2019

About

Incolour will be a stand-alone app with global access. It utilized the best functionalities and learnings of our Recolor app. With the localized Indian content we get the attention of the Indian market, both local and abroad, in addition to millions of fans of Indian illustration around the world.

Demographics

Approximately 85% women. The majority of the users are between 18-45 years old.

Market potential

Currently +800,000 downloads with test marketing budget. Acquisition cost is low: CPI \$0.05-\$0.15. India is the second largest market in the world in terms of Android app downloads.



MY HOSPITAL SIMULATION GAME

834/990

About

World's healthiest game! Cure your way through the quirkiest and funniest diseases in My Hospital - the ultimate simulation game. Design, manage and maintain your own medical center!

Demographics

Approximately 85% women.

Special features

Weekly events and competitions. Highly intuitive user experience



X TILES & TALES SOFT MATCH 3 & STORYTELLING LAUNCH Q3 2019

About

Matching Stories is the first game to combine casual match3 with visual novel-like stories, a unique mix of two massively successful genres.

The game is targeted at 25+ year old women who enjoy relaxed and immersive gaming experiences.

Demographics Projections

Approximately 85% women. The core audience's projected age is +25

Market potential

Since 2013 match3 games have generated billions of revenue on a yearly basis, e.g. Playrix has generated revenues of 1.3 billion with only two match 3 games.



Control Contro

About

Combines the very popular match3 gameplay with a unique 3D dance narrative meta game.

In Dancing Diaries players take the role of manager of a female dance enthusiast, whom they lead through a dance career, from first dance steps to performing in the tournaments around the world.

Demographics

Approximately 80% women.

The majority of the users are between 18-45 years old.

Market potential

The match-3 gameplay genre has proven to be appealing to the users. The best performing apps (e.g. Candy Crush) generate approx. 50M USD monthly revenues.



× NEYBERS v2.0

SOFT INTERIOR DESIGN GAME

About

TBD

Neybers 2.0 will offer a new and simple way to play with interior design. Whether you want to create a dream home, a magazine photoshoot or tell a story, Neybers lets you decorate rooms using a vast range of modern and stylish products from real brands and designers.

Demographics

Approximately 90% women.

Market potential

Interior design category has a huge potential. E.g. Design Home has +30 downloads and \$5M monthly revenue. With Kuuhubb improvements in gameplay, we see a massive revenue opportunity.



X PRODUCT PORTFOLIO ROADMAP

Within 2019, Kuuhubb plans to commercially launch 4 new products that will drive its growth in terms of revenue, MAU, value per MAU and support a higher company valuation.



Incolour (India) SOFT LAUNCH

















Recolor by Numbers COMMERCIAL LAUNCH







Tiles & Tales SOFT LAUNCH



Incolour (Global) SOFT LAUNCH



Dance Talent NEW FEATURES & IMPROVEMENTS



NEW FEATURES & IMPROVEMENTS



My Hospital NEW FEATURES & IMPROVEMENTS

Recolor by Numbers



Recolor NEW FEATURES & IMPROVEMENTS



Tiles & Tales



Incolour (Global) COMMERCIAL LAUNCH

COMMERCIAL LAUNCH



Dance Talent NEW FEATURES & IMPROVEMENTS



Recolor by Numbers NEW FEATURES & IMPROVEMENTS



My Hospital NEW FEATURES & IMPROVEMENTS



Recolor **NEW FEATURES & IMPROVEMENTS**

Q1 2019

Q3 2019

Q4 2019

× GLOBAL FOOTPRINT



X TEAMS OVERVIEW

HELSINKI GAME CENTER

More than **30 experts** with strong backgrounds in game development. GAME ARTISTS GAME PROGRAMMERS UX/UI DESIGNERS ILLUSTRATORS PRODUCERS AND PRODUCT MANAGERS

TORONTO KUUHUBB INC.

Management team of **5 people**. CORP CFO LEGAL TEAM TSXV COMPLIANCE IR

AMSTERDAM PUBLISHING

Team of **8** user acquisition, live-ops and data science experts. USER ACQUISITION EXPERTS APP MARKETING EXPERTS DATA SCIENTISTS COMMUNITY MANAGERS CUSTOMER SUPPORT

MUMBAI TEAM INCOLOUR

Team of **5 artists and producers.** PRODUCT MANAGER GAME ARTISTS PRODUCERS

ZAGREB TECH & DEV CENTER

20 technology experts primarily focused on Recolor apps portfolio.

SYSTEM ARCHITECTS BACKEND PROGRAMMERS NATIVE APP DEVELOPERS PRODUCTS DEVELOPERS UX/UI DESIGNERS

TOKYO TEAM JAPAN

Team of **4 artists and producers.** PRODUCT MANAGER GAME ARTISTS

X KUUHUBB PUBLISHING TEAM

Kuuhubb Publishing is offering a full-stack publishing solutions.

USER ACQUISITION Conceptualization, Production and Testing of Creative Assets, Campaign Optimization, Store Management, Platform Relationship Management and Reporting

LIVE OPS

Localization, In-game Promotions, Community Management, Store Reviews, Social Media, Customer Service

DATA SCIENCE

Business Intelligence, Virtual Economy Design, Player Segmentation, Churn Prediction, Engagement Analytics

OUR PUBLISHING MODEL

At Kuuhubb we believe in the power of data. Our decisions are data driven and there is only one rule:

LTV > eCPI

THE LIFETIME VALUE OF EACH USER ALWAYS HAS TO BE BIGGER THAN EFFECTIVE COST TO ACQUIRE IT.

\times COMPANY VALUATION

Global Social Apps Comparables

As visible from the table below, comparable apps are trading on average (excl.FB) at a multiple of US\$52/MAU. KUU trading at a significant discount to its peers.

		SOCIAL MEDIA					MOBILE GAMES				
	f	8	£	Y	6	glu	ZYING		N	GAMES	kuu X hubb
	FACEBOOK FB-US	SPOTIFY SPOT-US	SNAPCHAT SNAP-US	TWITTER TWTR-US	SINA WEIBO WB-US	GLUU GLUU-US	ZYNGA ZNGA-US	STILLFRONT SF-OME	NEXT GAMES NXTGMS-FI	G5 ENTERT. G5EN-OME	KUUHUBB KUU-CA
Mkt Cap (US\$B)	\$408B	\$23B	\$7.4B	\$26B	\$14B	\$1.2B	\$3.5B	\$353M	\$21M	\$145M	\$34M
MAU	2.2B	180M	376M*	335M	431M	25M	87M	4.2M	1.1M	8.2M	3.9M
Value/MAU (US\$)	\$186	\$129	\$20	\$78	\$33	\$47	\$40	\$83	\$19	\$18	\$8.7
	IAP only provides DAU, 50% DAU/MAU ratio assumed. Average value/MAU arce 11/2018: SensorTower, Apple App Store, Google Play Store Average value/MAU excl.FB						\$65 \$52				

X KUUHUBB SHARE STRUCTURE

TSV V Stock Symbol				
TSX-V Stock Symbol	KUU			
Share Price	\$0.61 (April 15, 2019)			
Market Capitalization	CAD \$33.8M			
Basic Shares Outstanding	55.5M			
Fully Diluted	65.1M			
Hi/Low	CAD \$2.35/\$0.275			

OWNERSHIP

INSIDERS & MANAGEMENT	30%
FIDELITY	15%
EUROPEAN FAMILY OFFICES	30%
CANADIAN BROKERS	15%
RETAIL	10%

As per April 2019

X WHY INVEST IN KUUHUBB?

STRONG PRODUCT PORTFOLIO In 2019 Kuuhubb anticipates expanding its portfolio from 2 to 6 revenue generating products, all addressing the most popular game segments for female audience. This focus will enable us to create synergies, cross promote between our apps and acquire users at no cost within our ecosystem.

UNIQUE GROWTH STRATEGY

Discover, acquire, develop, integrate, grow user base, monetize and partner. Kuuhubb's growth strategy will enable the company to find the next billion dollar hit game or App.

FEMALE AUDIENCE FOCUS Female gamers as an audience are still under-served and the market is growing fast. Kuuhubb has established a highly experienced game development team in Helsinki, to develop new female targeted games and apps in-house to further improve the existing products.

FINNISH GLOBAL GAMING KNOW-HOW

Kuuhubb has an international team of 70 professionals in the fields of management, finance, business development, user acquisition, publishing, production, game development, graphical art, content, customer service, live operations etc. Kuuhubb is led by co-founder and CEO, Jouni Keränen, a Finn who is fluent in Mandarin-Chinese and has over 18 years of international game and app industry experience, with particular in-depth knowledge of the online games industry and market in China and

elsewhere in Asia- areas of focus for Kuuhubb in its business plans going forward.

KUU vs Comparables

KUU's 3.9M MAUs

The Global Social App comparables (excl.FB \$186) are trading on average at a multiple of **\$52/MAU**.

Source 11/2018: SensorTower, Apple App Store, Google Play Store

\times THE RISKS

HYPER COMPETITIVE MARKET

The mobile app space is extremely competitive with many players of all sizes. As Kuuhubb invests and builds out its portfolio of digital mobile assets, it could increasingly put the company in the cross-hair of meaningfully larger and better funded companies.

ADDITIONAL CAPITAL MAY BE REQUIRED TO FULLY EXECUTE ON THE GROWTH STRATEGY

Kuuhubb continues to operate at a loss with a target to reach breakeven exiting 2018. As such, the company may require additional capital to fully execute its defined growth strategy. Further, Management's inability to execute on its strategy could lead to going concern risk.

REPEATABLE SUCCESS UNEASY TO ACHIEVE

The reality is that consumers are fickle and holding on to their attention on a longer-term basis is not an easy task. The company's inability to retain users across its existing mobile apps would have significant negative impact on its financial performance.

STOCK LIQUIDITY

The stock is thinly traded which is a risk for short-term oriented investors.

× MANAGEMENT TEAM

Experienced team of people who have **built, grown and sold** mobile gaming companies.



JOUNI KERÄNEN, CO-FOUNDER & CEO

20 years in international business management, including +10 in Asia. Previously held senior positions at Sulake (Habbo) T Dispatch Ltd., Apple Toon Inc. and iLemon Group Inc.



PASI PIIPPONEN, COO

15 years of management experience in the games, media and marketing sectors. Previously held the positions of COO at Dingle Oy and of the Senior VP at Sulake (Habbo).



CHRISTIAN KOLSTER, CO-FOUNDER & CIO

+25 years in international investments, from early stage companies to public listings. Previously served as managing director of C&M Capital and Lago Invest.



KRISTOFFER ROSBERG, GM APPS & GAMES

A tech executive with 19 years in start-ups and corporate environments who created and executed multiple global mobile digital business strategies in Nokia, JIPEQ and his own ventures.



ARSI ROSENGREN, CFO KUUHUBB OY

Over 12 years in corporate finance and business development roles in gaming, technology, equity funds, media, SaaS and biotechnology industries.



MARCO SANDRINI, CTO

A software professional with over 20 years experience in wide spectrum of technologies, from embedded software to TLC components, from mobile applications to B2B systems.

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